Consolidated financial statements

31 December 2016



HZITHY VIÁO

Everpia Joint Stock Company

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GENERAL INFORMATION

THE COMPANY

Everpia Joint Stock Company ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam following a change in legal form from a 100% foreign-owned company, Everpia Vietnam Co., Ltd., in pursuant to the Investment Certificate No. 011033000055 issued by Hanoi Department of Planning and Investment on 27 April 2007, and the subsequent amended investment certificates, with the latest, being the 17th Amended Investment Certificate, granted on 5 October 2016.

The shares of the Company have been officially listed on the Ho Chi Minh City Stock Exchange from 17 December 2010 under Decision No. 247/2010/QD-SGDHCM by the Director of the Ho Chi Minh City Stock Exchange dated 30 November 2010.

The principal activities of the Company are to produce non-knitting cloth, filter cloth, wool, blanket, bedding, padding, pillow, knapsacks, bags, mattresses, underclothes and other garment products; import, distribute (wholesale or retail) and export furniture goods, kitchen and office facilities.

The Company has its head office located at Duong Xa Commune, Gia Lam District, Hanoi and five branch offices located in Hung Yen, Ho Chi Minh City, Hoa Binh, Dong Nai and Da Nang.

BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are:

| Mr Lee Jae Eun | Chairman |
|---------------------------|----------|
| Mr Cho Yong Hwan | Member |
| Mr Lee Je Won | Member |
| Mr Nguyen Van Dao | Member |
| Ms Le Thi Thu Hien | Member |
| Mr Jean - Charles Belliol | Member |

mber Resigned on 11 March 2016

Mr Ngo Phuong Chi Member

BOARD OF SUPERVISION

Members of the Board of Supervision during the year and at the date of this report are:

| Mr Truong Tuan Nghia | Head of Board of Supervision | |
|----------------------|------------------------------|---------------------------|
| Mr Suh Seung Chul | Member | Resigned on 3 June 2016 |
| Mr Yu Sung Dae | Member | Appointed on 24 June 2016 |
| Mr Hong Sun | Member | |

MANAGEMENT

Member of management during the year and at the date of this report are:

| Mr Cho Yong Hwan Deputy General Director |
|--|
| Wil Ollo Folig Fiwali |
| Mr Kwon Sung Ha Finance Director |
| Mr Nguyen Van Dao Administration Director |
| Mr Lee Je Won Ho Chi Minh City Branch Director |
| Mr Park Sung Jin Dong Nai Branch Director |

GENERAL INFORMATION (continued)

LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Mr Lee Jae

AUDITOR

The auditor of the Company is Ernst & Young Vietnam Limited.

REPORT OF MANAGEMENT

Management of Everpia Joint Stock Company ("the Company") is pleased to present its report and the consolidated financial statements of the Company and its subsidiary for the year ended 31 December 2016.

MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated financial position of the Company and of the consolidated results of its operations and its consolidated cash flows for the year. In preparing these consolidated financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Company and its subsidiaries and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements.

STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Company and its subsidiary as at 31 December 2016, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System and the statutory requirements relevant to the preparation and presentation of consolidated financial statements.

For and on behalf of management:

CÔ PHẨN EVERPLA

CÔNG TY

Lee Jae Eun General Director

29 March 2017





Ernst & Young Vietnam Limited 8th Floor, CornerStone Building 16 Phan Chu Trinh Street Hoan Kiem District Hanoi, S.R. of Vietnam

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ev.com

Reference: 61110609/18490998-HN

INDEPENDENT AUDITORS' REPORT

To: The shareholders of Everpia Joint Stock Company

We have audited the accompanying consolidated financial statements of Everpia Joint Stock Company ("the Company") as prepared on 29 March 2017 and set out on pages 6 to 43, which comprise the consolidated balance sheet as at 31 December 2016, and the consolidated income statement and consolidated cash flow statement for the year then ended and the notes thereto.

Management's responsibility

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements. whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Company and its subsidiaries as at 31 December 2016, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of consolidated financial statements.

Ernst & Young Vietnam Limited

CONG IY
THH
ERNST YOUNG
YI
O CHI
LE Duc Trueng

Deputy General Director
Audit Practising Registration
Certificate: No. 0816-2013-004-1

Auditor
Audit Practising Registration

Certificate: No. 2401-2013-004-1

Nguyen Manh Hung

Hanoi, Vietnam

29 March 2017

CONSOLIDATED BALANCE SHEET as at 31 December 2016

Currency: VND

| | | | | | Carrolloy: VIVE |
|---|------|--|-----------------------------|---|---|
| Code | AS | SETS | Notes | Ending balance | Beginning balance |
| 100 | A. | CURRENT ASSETS | | 804,991,252,918 | 804,659,760,630 |
| 110 111 112 | 1. | Cash and cash equivalents 1. Cash 2. Cash equivalents | 4 | 79,148,811,059 48,648,811,059 30,500,000,000 | 46,536,789,925 27,813,289,925 18,723,500,000 |
| 120 123 | II. | Short-term investments 1. Held-to-maturity investments | 5 | 73,140,000,000 73,140,000,000 | 160,692,000,000 160,692,000,000 |
| 130 131 132 135 136 137 139 | III. | Current accounts receivable Short-term trade receivables Short-term advances to suppliers Short-term loan receivables Other short-term receivables Provision for doubtful short-term receivables Shortage of assets waiting for resolution | 6.1 6.2 7 8 6.1 | 243,742,976,292 180,180,602,822 6,071,660,749 60,773,000,000 6,100,750,847 (9,383,038,126) | 215,756,933,903 160,634,671,731 10,130,609,792 48,373,000,000 3,641,977,305 (7,130,852,778) 107,527,853 |
| 140 141 149 | IV. | Inventories1. Inventories2. Provision for obsolete inventories | 9 | 405,618,484,232 412,586,637,519 (6,968,153,287) | 377,144,283,983 378,848,150,831 (1,703,866,848) |
| 150 151 152 153 155 | V. | Other current assets Short-term prepaid expenses Value-added tax deductible Tax and other receivables from the State Other current assets | 15 | 3,340,981,335 3,190,981,335 - 150,000,000 | 4,529,752,819 1,585,691,903 2,458,321,166 150,000,000 335,739,750 |

CONSOLIDATED BALANCE SHEET (continued) as at 31 December 2016

Currency: VND

| Code | AS | SETS | Notes | Ending balance | Beginning balance |
|--------------------------|------|---|------------|--|--|
| 200 | В. | NON-CURRENT ASSETS | | 309,836,108,255 | 303,360,355,910 |
| 210 216 219 | I. | Long-term receivables 1. Other long-term receivables 2. Provision for doubtful long- | 8 | 1,647,711,335 2,923,038,131 | 900,309,734 2,175,636,530 |
| | | term receivables | 8 | (1,275,326,796) | (1,275,326,796) |
| 220 221 222 | 11. | Fixed assets 1. Tangible fixed assets Cost | 10 | 285,736,663,309 274,781,108,969 505,473,867,741 | 256,912,041,993 243,400,682,064 455,960,656,054 |
| 223 224 225 226 | | Accumulated depreciation 2. Finance lease assets Cost Accumulated depreciation | 11 | (230,692,758,772) 83,274,958 113,556,756 (30,281,798) | (212,559,973,990) 94,630,633 113,556,756 (18,926,123) |
| 227 228 229 | | Intangible fixed assets Cost Accumulated amortization | 12 | 10,872,279,382 39,451,177,876 (28,578,898,494) | 13,416,729,296 39,451,177,876 (26,034,448,580) |
| 240 242 | III. | Long-term assets in progress 1. Construction in progress | | - | 20,736,250,000 20,736,250,000 |
| 250 252 253 | IV. | Long-term investments Investments in associate Investment in other entity | 13 14 | 2,638,200,000 - 2,638,200,000 | 12,378,591,052 9,740,391,052 2,638,200,000 |
| 260 261 262 | V. | • | 15 29.3 | 19,813,533,611 15,147,738,448 4,665,795,163 | 12,433,163,131 12,433,163,131 |
| 270 | тс | OTAL ASSETS | | 1,114,827,361,173 | 1,108,020,116,540 |

CONSOLIDATED BALANCE SHEET (continued) as at 31 December 2016

Currency: VND

| | | | | Currency: VNL |
|--|---|------------------------------------|--|--|
| Code | RESOURCES | Notes | Ending balance | Beginning balance |
| 300 | C. LIABILITIES | | 155,177,746,983 | 201,017,383,600 |
| 310 311 312 | I. Current liabilities1. Short-term trade payables2. Short-term advances from | 16 | 108,391,290,137 43,809,854,386 | 159,972,185,564 33,167,687,676 |
| 313 314 315 | customers 3. Statutory obligations 4. Payables to employees 5. Short-term accrued expenses | 17 | 5,647,479,131 26,760,029,293 11,454,147,070 2,546,128,909 | 6,317,517,056 33,134,280,889 11,587,656,424 158,008,909 |
| 318 319 320 | 6. Short-term unearned revenue 7. Other short-term payables 8. Short-term borrowings and | 18 | 1,038,688,812 | 463,840,906 5,488,110,683 |
| 020 | finance lease obligations | 19 | 17,134,962,536 | 69,655,083,021 |
| 330 337 | II. Non-current liabilities1. Other long-term liabilities2. Long-term borrowings and | 18 | 46,786,456,846 3,849,537,782 | 41,045,198,036 3,742,142,814 |
| 338 | Long-term borrowings and finance lease obligations Scientific and technological | 19 | 41,405,772,228 | 34,619,933,937 |
| 343 | development fund | 20 | 1,531,146,836 | 2,683,121,285 |
| 400 | D. OWNERS' EQUITY | | 959,649,614,190 | 907,002,732,940 |
| 410 411 411a 412 415 417 420 | Capital Share capital Shares with voting rights Share premium Treasury shares Foreign exchange differences reserve Other funds belonging to | 21 21.3 21.2 21.2 21.5 | 959,649,614,190 419,797,730,000 419,797,730,000 203,072,724,247 - (172,241,448) 12,055,386,440 | 907,002,732,940 279,865,180,000 279,865,180,000 191,000,000,000 (10,491,434,356) (108,571,925) 9,949,623,119 |
| 421 421a | owners' equity 6. Undistributed earnings - Undistributed earnings up to the end of prior year | 21.5 | 324,896,014,951 235,281,188,675 | 436,787,936,102 323,244,869,681 |
| 421b | - Undistributed earnings of current year | | 89,614,826,276 | 113,543,066,421 |
| 440 | TOTAL LIABILITIES AND OWNERS' EQUITY | | 1,114,827,361,173 | 1,108,020,116,540 |

Nguyen Bao Ngoc Preparer Cho Yong Hwan Deputy General Director In charge of Finance

Lee Jae Eun General Director

29 March 2017

| | Currency: VND | | | |
|-----------------|---|-------|--|-------------------------------------|
| Code | ITEMS | Notes | Current year | Previous year |
| 01 | Revenue from sale of goods | 23.1 | 868,969,242,139 | 883,442,397,668 |
| 02 | 2. Deductions | 23.1 | (5,054,666,284) | (2,816,494,881) |
| 10 | 3. Net revenue from sale of goods | 23.1 | 863,914,575,855 | 880,625,902,787 |
| 11 | 4. Cost of goods sold | 24 | (572,836,325,077) | (563,538,985,952) |
| 20 | 5. Gross profit from sale of goods | | 291,078,250,778 | 317,086,916,835 |
| 21 | 6. Finance income | 23.2 | 14,457,940,475 | 15,416,459,994 |
| 22 23 | 7. Finance expenses - In which: Interest expenses | 25 | (5,913,773,842) (4,338,980,359) | (10,356,676,772) (2,971,884,267) |
| 24 | 8. Share of loss of associate | 13 | (9,740,391,052) | (1,849,998,948) |
| 25 | 9. Selling expenses | 26 | (82,114,536,494) | (74,570,883,134) |
| 26 | 10. General and administrative expenses | 26 | (96,447,072,433) | (93,875,948,025) |
| 30 | 11. Operating profit | | 111,320,417,432 | 151,849,869,950 |
| 31 | 12. Other income | 27 | 4,323,488,385 | 662,183,029 |
| 32 | 13. Other expenses | 27 | (2,153,863,240) | (4,232,569,411) |
| 40 | 14. Other profit/(loss) | 27 | 2,169,625,145 | (3,570,386,382) |
| 50 | 15. Accounting profit before tax | | 113,490,042,577 | 148,279,483,568 |
| 51 | 16. Current corporate income tax expenses | 29.1 | (28,541,011,464) | (34,736,417,147) |
| 52 | 17. Deferred tax income | 29.3 | 4,665,795,163 | - |
| 60 | 18. Net profit after tax | | 89,614,826,276 | 113,543,066,421 |
| 61 | 19. Net profit after tax attributable to shareholders of the parent | 21.1 | 89,614,826,276 | 113,543,066,421 |
| 70 | 20. Basic earnings per share | 31 | 2,148 | 2,736 |
| 71 | 21. Diluted earnings per share | 31 | 2,148 | 2,736 |

Nguyen Bao Ngoc Preparer Cho Yong Hwan Deputy General Director In charge of Finance Lee Jae Eun General Director

EVERPIA

29 March 2017

CONSOLIDATED CASH FLOW STATEMENT for the year ended 31 December 2016

Currency: VND

| Code | ITEMS | Notes | Current year | Previous year |
|----------|---|-------|---|--------------------------------------|
| | I. CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| 01 | Profit before tax | | 113,490,042,577 | 148,279,483,568 |
| 02 | Adjustments for: Depreciation and amortization of | | 00 047 440 004 | 20 752 240 524 |
| 03 | fixed assets Provisions/(reversal of provisions) | | 33,317,416,821 7,613,866,755 | 32,753,310,531 (1,737,868,885) |
| 04 | Foreign exchange (gains)/losses arisen from revaluation of monetary accounts denominated in | | | |
| 05 | foreign currency Losses/(profits) from investing | | (847,133,236) | 892,136,524 |
| 06 | activities Interest expenses | 25 | 852,405,118 4,338,980,359 | (9,438,329,531) 2,971,884,267 |
| | | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _,, |
| 80 | Operating profit before changes in working capital | | 158,765,578,394 | 173,720,616,474 |
| 09 | Increase in receivables | | (13,832,597,823) | (2,202,276,788) |
| 10 11 | Increase in inventories | | (33,738,486,688) (297,785,985) | (57,871,373,083) (13,055,908,410) |
| 12 | Increase/(decrease) in payables Decrease in prepaid expenses | | 220,589,796 | 2,612,629,548 |
| 14 | Interest paid | | (4,445,158,091) | (2,579,368,962) |
| 15 | Corporate income tax paid | 17 | (37,481,419,321) | (27,428,056,122) |
| 17 | Other cash outflows from operating activities | | (4,615,814,228) | (2,504,059,728) |
| 20 | Net cash flows from operating | | | |
| | activities | | 64,574,906,054 | 70,692,202,929 |
| | II. CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| 21 | Purchase, construction of fixed assets and other long-term assets | | (45,231,657,994) | (49,526,594,507) |
| 22 | Proceeds from disposals of fixed assets and other long-term assets | | 501,016,182 | 822,000,000 |
| 23 | Loans to other entities | | (255,813,000,000) | (57,473,000,000) |
| 24 | Collections from borrowers, short- term investments | | 330,965,000,000 | 34,037,759,578 |
| 25 | Payments for investments in other entity | | | (9,740,391,052) |
| 27 | Interest and dividends received | | 9,692,731,378 | 7,451,203,848 |
| 30 | Net cash flows from/(used in) investing activities | | 40,114,089,566 | (74,429,022,133) |

CONSOLIDATED CASH FLOW STATEMENT (continued) for the year ended 31 December 2016

Currency: VND

| | | | | Currency. VIVD |
|------|-------------------------------------|-------|---|----------------------|
| Code | ITEMS | Notes | Current year | Previous year |
| | III. CASH FLOWS FROM | | | |
| | FINANCING ACTIVITIES | | | |
| 31 | Proceeds from issuing share | | 22,564,158,603 | - |
| 33 | Drawdown of borrowings | | 133,024,350,793 | 229,974,549,636 |
| 34 | Repayment of borrowings | | (171,947,736,743) | (188, 153, 553, 566) |
| 35 | Repayment of principal of finance | | | |
| | lease liabilities | | (25,057,953) | (20,666,552) |
| 36 | Dividends paid to equity holders of | | | |
| | the parent | | (55,897,044,106) | (27,210,964,350) |
| | | | | |
| 40 | Net cash flows (used in)/from | | | |
| | financing activities | | (72,281,329,406) | 14,589,365,168 |
| | | | 300000000000000000000000000000000000000 | |
| 50 | Net increase in cash and cash | | | |
| | equivalents for the year | | 32,407,666,214 | 10,852,545,964 |
| | | | 10 | |
| 60 | Cash and cash equivalents at the | | | |
| | beginning of the year | 4 | 46,536,789,925 | 35,570,707,087 |
| | | | | |
| 61 | Impact of exchange rate fluctuation | | 204,354,920 | 113,536,874 |
| | | | | *** |
| 70 | Cash and cash equivalents at the | | | |
| | end of the year | 4 | 79,148,811,059 | 46,536,789,925 |
| | | | | |

Nguyen Bao Ngoc Preparer Cho Yong Hwan Deputy General Director In charge of Finance Lee Jae Eun General Director

29 March 2017

CORPORATE INFORMATION

Everpia Joint Stock Company ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam following a change in legal form from a 100% foreign-owned company, Everpia Vietnam Co., Ltd., in pursuant to the Investment Certificate No. 011033000055 issued by Hanoi Department of Planning and Investment on 27 April 2007, and the subsequent Amended Investment Certificates, with the latest, being the 17th Amended Investment Certificate, granted on 5 October 2016.

The shares of the Company have been officially listed on the Ho Chi Minh City Stock Exchange from 17 December 2010 under Decision No. 247/2010/QD-SGDHCM by the Director of the Ho Chi Minh City Stock Exchange dated 30 November 2010.

The principal activities of the Company are to produce non-knitting cloth, filter cloth, wool, blanket, bedding, padding, pillow, knapsacks, bags, mattresses, underclothes and other garment products; import, distribute (wholesale or retail) and export furniture goods, kitchen and office facilities.

The Company has its head office located at Duong Xa Commune, Gia Lam District, Hanoi and five branch offices located in Hung Yen, Ho Chi Minh City, Hoa Binh, Dong Nai and Da Nang.

The number of the Company's employees as at 31 December 2016 is 1,341 (31 December 2015: 1,324).

Company structure

Details of the subsidiary and the percentage of the Company's voting and interests in its subsidiary as at 31 December 2016 are as follows:

Everpia Cambodia Co., Ltd

This is a limited liability company established in pursuant with the Investment Certificate No. 554/BKHDT – DTRNN issued by the Ministry of Planning and Investment of Vietnam on 26 September 2012. Everpia Cambodia Co., Ltd is located at No. 360, Monivong, Phnom Penh City, Kingdom of Cambodia. The principal activities of Everpia Cambodia Co., Ltd are trading of quilt bed sheets, pillows, mattresses; consulting and technology transfer in the field of manufacturing and trading; perform the import and export under the laws of the Kingdom of Cambodia.

As at 31 December 2016, the Company held 100% ownership interest in this subsidiary. At the date of this report, the Company decided to sell its share contributed to this subsidiary.

Everpia Intermaru Ltd

This subsidiary company is a limited liability company which is established according to Investment Certificate 201600083 issued by the Ministry of Planning and Investment of Vietnam on 12 January 2016. Everpia Intermaru Ltd is headquartered at No. 30-34 Lugwig-Erhard-Strasse, 65760 Eschborn, Germany. Main activities of Everpia Intermaru Ltd are trading in bed sheets, pillows, mattresses and carry out the right to import or export according to German law.

The Company is registered to hold 100% shares and voting rights in this subsidiary. However, as at the date of this report, the Company has decided not to contribute capital to this subsidiary.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

1. COPORATION INFORMATION (continued)

Company structure (continued)

Everpia Korea Joint Stock Company

This subsidiary company is established under Investment Certificate No. 201600179 issued by the Ministry of Planning and Investment of Vietnam on 1 August 2016. Everpia Korea is headquartered at 152-55 Samsung Dong, Gangnam Gu, Seoul, Korea. The main activity of Everpia Korea is trading of bed sheets, pillows, mattresses and perform the right to import and export follow the Korean law.

As at the 31 December 2016, the Company is registerred to hold 100% shares and voting rights in this subsidiary. At the date of this report, the Company is in the process of contributing capital to this subsidiary.

2. BASIS OF PREPARATION

2.1 Accounting standards and system

The consolidated financial statements of the Company and its subsidiary, which are expressed in Vietnam Dong ("VND"), are prepared in accordance with the Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2.2 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal system.

2.3 Fiscal year

The Company's fiscal year applicable for the preparation of its financial statements starts on 1 January and ends on 31 December.

2.4 Accounting currency

The consolidated financial statements are prepared in Vietnam Dong ("VND") which is also the Company's accounting currency.

2. BASIS OF PREPARATION (continued)

2.5 Basis of consolidation

The consolidated financial statements comprise the financial statements of the parent company and its subsidiaries for the year ended 31 December 2016.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses resulting from intra-company transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Company and are presented separately in the consolidated income statement and within equity in the consolidated balance sheet, separately from parent shareholders' equity.

Impact of changes in the ownership interest of subsidiaries, without a loss of control, is recorded in retained earnings.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.2 Inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Materials, merchandise

- cost of purchase on a weighted average cost basis.

Finished goods, work in progress

 cost of direct materials and labour plus attributable manufacturing overheads based on the normal operating capacity on a weighted average basis.

Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of raw materials, finished goods, and other inventories owned by the Company, based on appropriate evidence of impairment available at the balance sheet date.

Increases and decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.3 Receivables

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases and decreases to the provision balance are recorded as general and administrative expense in the consolidated income statement.

3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.5 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are capitalised in the consolidated balance sheet at the inception of the lease at the fair value of the leased assets or, if lower, at the net present value of the minimum lease payments. The principal amount included in future lease payments under finance leases are recorded as a liability. The interest amounts included in lease payments are charged to the consolidated income statement over the lease term to achieve a constant rate on interest on the remaining balance of the finance lease liability.

Capitalised financial leased assets are depreciated using straight-line basis over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term.

Rentals under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the lease.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.6 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of an intangible fixed asset comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the consolidated income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

Trade mark, distribution channels

Trade mark and distribution channels are recognised as intangible fixed assets at purchase price as indicated in the purchase contract.

3.7 Depreciation and amortization

Depreciation of tangible fixed assets and amortization of intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

| Buildings and structures | 25 - 46 years |
|-------------------------------|---------------|
| Machinery and equipment | 6 - 15 years |
| Office equipment | 6 - 8 years |
| Motor vehicles | 9 - 10 years |
| Others tangible fixed assets | 4 - 10 years |
| Trade mark | 20 years |
| Distribution channels | 15 years |
| Computer software | 4 years |
| Other intangible fixed assets | 4 years |

3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amortized over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.10 Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortization. Goodwill is amortized over 10-year period on a straight-line basis. The parent company conducts the periodical review for impairment of goodwill of investment in subsidiaries. If there are indicators of impairment loss incurred is higher than the yearly allocated amount of goodwill on the straight-line basis, the higher amount will be recorded in the consolidated income statement.

3.11 Investments

Investments in associates

The Company's investment in its associate is accounted for using the equity method of accounting. An associate is an entity in which the Company has significant influence that is neither subsidiaries nor joint ventures.

The share of post-acquisition profit/(loss) of the associates is presented on face of the consolidated income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividend/profit sharing received or receivable from associates reduces the carrying amount of the investment.

The financial statements of the associates are prepared for the same reporting period and use the same accounting policies as the Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Company

Investment in other entity

Investments in other entity are stated at their acquisition costs.

Provision for investments

Provision is made for any diminution in value of the investments at the balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 26 June 2013 issued by the Ministry of Finance. Increases and decreases in the provision balance are recorded as finance expense in the consolidated income statement.

Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the consolidated financial statements and deducted against the value of such investments.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.12 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

3.13 Scientific and technological development fund

Scientific and technological development fund is appropriated for scientific and technological activities of the Company in accordance with Circular No. 15/2011/TT-BTC dated 09 February 2011 issued by the Ministry of Finance. The annually appropriated amount is approved by the Board of Directors based on the annual budget proposed for scientific and technological activities and will not exceed 10% of taxable income. The appropriated amount is charged to the consolidated income statement for the year.

The amount appropriated to scientific and technological development fund is eligible for corporate income tax deduction. For the subsequent 5 years from the year the fund is appropriated, if scientific and technological development fund is unused or used up to 70% or used for improper purposes, the Company will have to pay the corporate income tax on the balance of the fund which is unused, or un-used up to 70%, or used for improper purposes, as well as the interest arising from such tax amount.

3.14 Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting period for all employees who have been more than 12 months in service up to balance sheet date at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code, the Law on Social Insurance and related implementing guidance. The average monthly salary used in this calculation will be revised at the end of each reporting year following the average monthly salary of the 6-month period up to the reporting date. Any increase or decrease to the accrued amount will be taken to the consolidated income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

3.15 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency (VND) are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- transaction resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- transactions resulting in liabilities are recorded at the selling exchange rates of the transaction of commercial banks designated for payment;
- Capital contributions are recorded at the buying exchange rates of the banks designated for capital contribution;
- Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.15 Foreign currency transactions (continued)

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rates at the balance sheet dates which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly;
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All foreign exchange differences incurred during the year and arisen from the translation of monetary accounts denominated in foreign currency at year-end are taken to the consolidated income statement.

3.16 Foreign exchange differences arising from the conversion of reporting currency of a foreign entity

The conversion of reporting currency for accounting purpose is according to the following principles:

- ► Transactions resulting in assets are recorded at the buying exchange rates of the commercial banks;
- Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks:
- The net asset of the subsidiaries which were hold by the parents company were recorded at the accounting exchange rate of the time buying; and
- Undistributed profit after tax and funds appropriated from the undistributed profit after tax are converted into VND by calculating according to the items of the income statement;
- ▶ Items on income statement and cash flow are converted into VND according to the average exchange rate of the year. The average exchange is applied if the average exchange rate in the year used for conversion appropriates the exchange rate at the time of transactions (not exceed +/- 1%).

If the variances between the exchange rate at the openning and ending of the accounting period is over 20%, the exchange rate at ending of the accounting period is applied.

All foreign exchange differences incurred from the conversion are recorded as a separate component in equity until the liquidation of the investments in foreign entity.

3.17 Treasury shares

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss upon purchase, sale, issue or cancellation of the Company's own equity instruments.



3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.18 Appropriation of net profits

Net profit after tax is available for appropriation to shareholders after approval in the annual shareholders' meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Company maintains the following reserve funds which are appropriated from the Company's net profit as proposed by the Board of Directors and approved at the annual shareholders' meeting.

Investment and development fund

This fund is set aside for use in the Company's expansion of its operations or in-depth investments.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the consolidated balance sheet.

Other fund belonging to owners' equity

This fund is set aside for other purposes of the Company's operation following the decision at the annual shareholders' meeting.

3.19 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Company's entitlement as an investor to receive the dividend is established.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.20 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss;
- in respect of taxable temporarily differences associated with investments in subsidiary and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss;
- in respect of deductible temporarily differences associated with investments in subsidiary, associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each consolidated balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re assessed at each consolidated balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.20 Taxation (continued)

Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset realised or the liability is settled based on tax rates and tax laws that have been enacted at the consolidated balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on

- either the same taxable entity;
- or when the Company intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

4. CASH AND CASH EQUIVALENTS

| | 79,148,811,059 | 46,536,789,925 |
|---|---|---|
| Cash on hand Cash at banks Cash equivalents (*) | 670,761,319 47,978,049,740 30,500,000,000 | 399,517,086 27,413,772,839 18,723,500,000 |
| | Ending balance | Beginning balance |
| | | Currency: VND |

(*) Cash equivalents comprise deposits with terms of less than 3 months, which earn interest at rates ranging from 4.3% to 5% per annum.

Additional information regarding the cash flow statement:

| Additional information regarding the cash no | w statement. | Currency: VND |
|--|-----------------------------------|-----------------------------------|
| | Current year | Previous year |
| Actual cash received from loans - Cash received from normal loan agreements | 133,024,350,793 | 229,974,549,636 |
| Actual cash payment of borrowings - Cash payment for normal borrowing agreements - Cash payment for finance leases | (171,947,736,743) (25,057,953) | (188,153,553,566) (20,666,552) |

5. HELD-TO-MATURITY INVESTMENTS

| Currency: | V | V | D |
|-----------|---|---|---|
|-----------|---|---|---|

| | Ending b | alance | Beginning | g balance |
|------------------|----------------|----------------|-----------------|-----------------|
| _ | Cost | Carrying value | Cost | Carrying value |
| Term deposits | 73,140,000,000 | 73,140,000,000 | 160,692,000,000 | 160,692,000,000 |
| | 73,140,000,000 | 73,140,000,000 | 160,692,000,000 | 160,692,000,000 |

Held to maturity investments include deposits with terms of 6 months, which earn interest from 5.3% to 5.5% per annum.

6. TRADE RECEIVABLES AND ADVANCES TO SUPPLIERS

6.1 Trade receivables

6.2

| Trade receivables | | |
|--|--------------------------------|------------------------------|
| | | Currency: VND |
| | Ending balance | Beginning balance |
| Trade receivables from customers | 178,974,195,038 | 160,364,988,846 |
| Phu Truong Giang Investment Trading Co., Ltd | 8,660,898,816 | 5,754,471,416 |
| Welcron Global Vietnam Co., Ltd | 7,921,768,085 | 5,482,899,052 177,472,414 |
| Rsco Co., Ltd | 5,186,214,570 4,904,525,592 | 4,956,904,636 |
| AT- PHO HUE -278 | 4,896,229,069 | 1,514,152,598 |
| Global Garment Sourcing Co., Ltd Other trade receivables | 147,404,558,906 | 142,479,088,730 |
| Trade receivables from related parties (Note 30) | 1,206,407,784 | 269,682,885 |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 180,180,602,822 | 160,634,671,731 |
| Provision for doubtful debts | (9,383,038,126) | (7,130,852,778) |
| In which: Receivables used as collateral for borrowings | | 53,645,000,000 |
| Advances to suppliers | | |
| | | Currency: VND |
| | Ending balance | Beginning balance |
| Dongha Co., Ltd | 464,455,050 | 298,650,369 |
| Jiangsu Goldsun Textile Trade Co.,Ltd | 387,814,807 | 159,830,106 |
| Daekwang Textile Co., Ltd | 378,086,387 | 176,219,548 |
| JM E&C Vina Co.,Ltd | 696,080,000 | 696,080,000 |
| Advance to other suppliers | 4,145,224,505 | 8,799,829,769 |
| | 6,071,660,749 | 10,130,609,792 |
| | | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

| 7. | SHORT-TERM | LOAN RECEIVABL | .ES |
|----|------------|----------------|-----|
|----|------------|----------------|-----|

| 7. | SHORT-TERM LOAN RECEIVABLES | | |
|----|---|------------------------------|--------------------------------|
| | | | Currency: VND |
| | | Ending balance | Beginning balance |
| | Short-term loans to related parties (Note 30) | 60,773,000,000 | 48,373,000,000 |
| | | 60,773,000,000 | 48,373,000,000 |
| | | | |
| 8. | OTHER RECEIVABLES | | Currency VAID |
| | | | Currency: VND |
| | | Ending balance | Beginning balance |
| | Short-term | 0.074.045.400 | 4 700 004 400 |
| | Interest income from term deposit | 2,671,645,130 636,650,166 | 1,706,081,460 1,374,681,264 |
| | Advance to employees Refundable import tax | 97,179,805 | 123,897,766 |
| | Deposit | 593,560,000 | - |
| | Other short-term receivables | 2,101,715,746 | 437,316,815 |
| | | 6,100,750,847 | 3,641,977,305 |
| | In which: | | |
| | Other receivables from related parties | | |
| | (Note 30) | 2,279,711,500 | 2 644 077 205 |
| | Other receivables | 3,821,039,347 | 3,641,977,305 |
| | Long-term Rental of machinery | 893,491,200 | 893,491,200 |
| | Fabric loan | 252,051,882 | 252,051,882 |
| | Receivable from employees | 98,599,640 | 98,599,640 |
| | Long-term deposit | 1,678,895,409 | 931,493,808 |
| | | 2,923,038,131 | 2,175,636,530 |
| | | 9,023,788,978 | 5,817,613,835 |
| | Provision for other long-term receivables | (1,275,326,796) | (1,275,326,796) |

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

9. INVENTORIES

| Currency: V | 1 | VD |
|-------------|---|----|
|-------------|---|----|

| | Ending b | palance | Beginning | balance |
|--|-----------------------------------|-----------------|----------------------------------|-----------------|
| | Cost | Provision | Cost | Provision |
| Goods in transit Materials Tools and | 13,907,889,386 207,115,603,974 | (688,261,204) | 3,932,412,189 193,981,555,479 | (1,648,758,887) |
| supplies | | | 190,501,831 | - |
| Work in process | 22,295,952 | _ | 668,882,146 | - |
| Finished goods | 182,552,792,701 | (6,279,892,083) | 170,358,935,633 | (55, 107, 961) |
| Merchandise Goods on | 8,988,055,506 | - | 9,714,011,642 | |
| consignment | | | 1,851,911 | |
| | 412,586,637,519 | (6,968,153,287) | 378,848,150,831 | (1,703,866,848) |

Movements of provision for obsolete inventories:

| | Current year | Previous year |
|--|---|---------------------------------------|
| Beginning balance Add: Provision made during the year Less: Utilisation of provision during the year | 1,703,866,848 5,471,789,138 (207,502,699) | 4,610,151,256 - (2,906,284,408) |
| Ending balance | 6,968,153,287 | 1,703,866,848 |

Everpia Joint Stock Company

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

TANGIBLE FIXED ASSETS

| TANGIBLE FIXED ASSETS | | | | | | Currency: VND |
|--|-----------------------------------|--|--------------------------------|----------------------------------|--------------------------------|-----------------------------------|
| | Buildings and structures | Machinery and equipment | Office equipment | Motor vehicles | Others | Total |
| Cost: | | | | | | |
| Beginning balance - New purchase | 156,919,779,878 11,006,917,842 | 244,740,520,181 25,177,088,785 | 19,599,457,115 388,892,423 | 15,676,041,856 11,595,018,916 | 19,024,857,024 51,405,483 | 455,960,656,054 48,219,323,449 |
| construction in progress | 16,195,795,455 | ı | (1) | 1 | 1 | 16,195,795,455 |
| Other increases/ (decreases) (*) Disposal | (14,418,518) (2,013,127,632) | 111,981,860 (11,949,067,280) | (342,392,423) | (126,791,500) (626,666,666) | 58,574,942 | 29,346,784 (14,931,254,001) |
| Ending balance | 182,094,947,025 | 258,080,523,546 | 19,645,957,115 | 26,517,602,606 | 19,134,837,449 | 505,473,867,741 |
| In which: Fully depreciated | 444,434,009 | 88,336,360,415 | 6,892,654,690 | 883,644,973 | 3,727,011,981 | 100,284,106,068 |
| Fixed assets used as Ioan collateral (Note 19.2) | 15,174,006,236 | 47,108,852,028 | 1 | 5,670,290,909 | | 67,953,149,173 |
| Accumulated depreciation: Beginning balance - Depreciation for the year | 38,804,583,650 6,525,215,013 | 144,051,836,123 18,028,979,177 | 9,970,665,846 1,109,214,852 | 10,941,553,998 2,975,131,400 | 8,791,334,373 2,123,070,790 | 212,559,973,990 30,761,611,232 |
| - Other increases/ (decreases) (*) - Disposal | 2,366,027 (301,972,500) | (8,751,821) | (261,549,750) | (16,983,531) (511,738,538) | 36,509,808 | 13,140,483 (12,641,966,933) |
| Ending balance | 45,030,192,190 | 150,505,357,334 | 10,818,330,948 | 13,387,963,329 | 10,950,914,971 | 230,692,758,772 |
| Net carrying amount: | | | | | | |
| Beginning balance | 118,115,196,228 | 100,688,684,058 | 9,628,791,269 | 4,734,487,858 | 10,233,522,651 | 243,400,682,064 |
| Ending balance | 137,064,754,835 | 107,575,166,212 | 8,827,626,167 | 13,129,639,277 | 8,183,922,478 | 274,781,108,969 |
| (*) Other increases//decreases | | exchange difference upon conversion of the USD denominated financial statements of Evernia | unon conversion o | f the USD denomin | ated financial state | ements of Evernia |

^(*) Other increases/(decreases) represent the exchange difference upon conversion of the USD denominated financial statements of Everpia Cambodia Co., Ltd., a subsidiary.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

11. FINANCE LEASES

| | Currency: VND |
|---|--------------------------|
| | Office equipment |
| Cost: | |
| Beginning balance Addition | 113,556,756 |
| Ending balance | 113,556,756 |
| Accumulated depreciation: | |
| Beginning balance Depreciation for the year | 18,926,123 11,355,675 |
| Ending balance | 30,281,798 |
| Net carrying amount: | |
| Beginning balance | 94,630,633 |
| Ending balance | 83,274,958 |

This is the photocopier leased from Chailease International Finance Lease Company Limited according to Contract No. B140301607 dated 24 March 2014 with a term of 48 months, which bears interest rate at 1.83% per month.

Everpia Joint Stock Company

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

12. INTANGIBLE FIXED ASSETS

| | Trade mark | Distribution channel | Computer software | Others | Currency: VND Total |
|---|----------------|----------------------|------------------------------|-------------|------------------------------|
| Cost: Beginning balance | 23,494,500,000 | 7,831,500,000 | 7,438,284,189 | 686,893,687 | 39,451,177,876 |
| Ending balance | 23,494,500,000 | 7,831,500,000 | 7,438,284,189 | 686,893,687 | 39,451,177,876 |
| In which: Depreciated | | | 266,973,710 | 686,893,747 | 953,867,457 |
| Accumulated amortization: Beginning balance Amortization for the year | 14,910,763,823 | 6,798,774,485 | 3,638,016,585 801,839,254 | 686,893,687 | 26,034,448,580 2,544,449,914 |
| Ending balance | 16,137,011,848 | 7,315,137,120 | 4,439,855,839 | 686,893,687 | 28,578,898,494 |
| Net carrying amount: | | | | | |
| Beginning balance | 8,583,736,177 | 1,032,725,515 | 3,800,267,604 | 1 | 13,416,729,296 |
| Ending balance | 7,357,488,152 | 516,362,880 | 2,998,428,350 | | 10,872,279,382 |

INVESTMENT IN ASSOCIATE 13.

Currency: VND

| | Texpia Joint Stock Company |
|---|------------------------------------|
| Investment value Beginning balance | 11,590,390,000 |
| Ending balance | 11,590,390,000 |
| Accomulated losses after buying associate: | |
| Beginning balance Accomulated losses after acquisition of associate | (1,849,998,948) (9,740,391,052) |
| Ending balance | (11,590,390,000) |
| Remaining value: | |
| Beginning balance | 9,740,391,052 |
| Ending balance | |

14. INVESTMENT IN OTHER ENTITY

Investment in other entity represents the investment in the shares of Bac Ninh Pharmaceutical Joint Stock Company, with 172,000 shares at the cost of VND 2,638,200,000. The Company was unable to assess the fair value of this investment as these shares are not listed in a stock exchange.

PREPAID EXPENSES 15.

| | | Currency: VND |
|---------------------------------|----------------|-------------------|
| | Ending balance | Beginning balance |
| Short-term | | |
| Prepaid rentals | 150,000,000 | 150,000,000 |
| Tools and spare parts | 645,283,827 | 183,655,804 |
| Fire insurance | 447,941,340 | 355,525,696 |
| Advertisement | 914,994,045 | |
| Others | 1,032,762,123 | 896,510,403 |
| | 3,190,981,335 | 1,585,691,903 |
| Long-term | | |
| Prepaid rentals (*) | 7,380,175,025 | 7,624,071,875 |
| Land lease in Hoa Binh province | 5,429,545,455 | - |
| Tools and spare parts | 1,242,478,256 | 2,348,157,875 |
| Office equipment | 453,097,232 | 1,259,045,812 |
| Others | 642,442,480 | 1,201,887,569 |
| | 15,147,738,448 | 12,433,163,131 |

^(*) Prepaid rentals represent the payment for the long-term lease of commercial area at Keangnam Building, Pham Hung street, Hanoi for a period of 45 years commencing from 2012. Prepaid rentals are allocated to the income statement on a straight-line basis over 32 years from 2012, which corresponds to the remaining period of the Company's Investment Certificate.

3,425,274,814

3,742,142,814

9,230,253,497

316,868,000

3,522,669,782

3,849,537,782

4,888,226,594

326,868,000

Everpia Joint Stock Company

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

16. TRADE PAYABLES

17.

18.

Long-term

Provision for severance allowances

Other long-term payables

| TRADE PATABLE | -5 | | | Currency: VND |
|--|---------------------------|------------------------------|---|---|
| | Ending I | balance | Beginnir | ng balance |
| | Amount | Amount payable | Amount | Amount payable |
| EP International Company Limited | 10,648,692,462 | 10,648,692,462 | 3,506,414,577 | 3,506,414,577 |
| Payables to other suppliers | 33,161,161,924 | 33,161,161,924 | 29,661,273,099 | 29,661,273,099 |
| | 43,809,854,386 | 43,809,854,386 | 33,167,687,676 | 33,167,687,676 |
| In which: Trade payable to related parties (Note | | | | |
| 30) | 221,100,000 | 221,100,000 | - | - |
| Trade payable to other parties | 43,588,754,386 | 43,588,754,386 | 33,167,687,676 | 33,167,687,676 |
| STATUTORY OB | LIGATIONS | | | |
| | | | | Currency: VND |
| | Beginning balance | Increase in the year | Payment/net ofi in the year | |
| Value added tax | 385,526,184 | 61,568,126,898 | 58,999,194,086 | 2,954,458,996 |
| Import and export duties Corporate | 550,254,566 | 1,142,002,474 | 1,119,017,197 | 573,239,843 |
| income tax (Note 29) Personal income | 31,377,106,680 | 28,541,011,464 | 37,481,419,321 | 22,436,698,823 |
| tax Other taxes | 758,058,770 63,334,689 | 9,004,752,746 788,060,670 | 9,044,929,564 773,645,680 | |
| | 33,134,280,889 | 101,043,954,252 | 107,418,205,848 | 26,760,029,293 |
| OTHER PAYABL | ES | | | |
| | | | | Currency: VND |
| 01 | | E | Ending balance | Beginning balance |
| Short-term Coupon payab Trade union fer Social insurance Other short-ter | e ce | | 588,840,909 4,908,000 84,545,734 360,394,169 | 86,123,580 98,253,322 5,303,733,781 |
| | | | 1,038,688,812 | 5,488,110,683 |
| | | | | |

Everpia Joint Stock Company

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

19. BORROWINGS AND FINANCE LEASES

| Currency: VND | Ending balance | Payable amount | | 25,057,953 | 14,375,104,583 | 2,734,800,000 | 17,134,962,536 | 41,371,023,397 | 34,748,831 | 41,405,772,228 | 58,540,734,764 |
|---------------|--------------------------|----------------|-----------------------------------|-------------------------------------|--|---|-----------------|---|------------------------------|----------------|-----------------|
| | Ending | Balance | 1 | 25,057,953 | 14,375,104,583 | 2,734,800,000 | 17,134,962,536 | 41,371,023,397 | 34,748,831 | 41,405,772,228 | 58,540,734,764 |
| | ring the year | Decrease | 167,796,765,277 | ī | 3,653,488,893 | 447,366,667 | 171,897,620,837 | 18,053,651,429 | 50,115,906 | 18,103,767,335 | 190,001,388,172 |
| | Movement during the year | Increase | 99,268,682,256 | 25,057,953 | 18,028,593,476 | 2,055,166,667 | 119,377,500,352 | 24,889,605,626 | 1 | 24,889,605,626 | 144,267,105,978 |
| | balance | Payable amount | 68,528,083,021 | ï | i | 1,127,000,000 | 69,655,083,021 | 34,535,069,200 | 84,864,737 | 34,619,933,937 | 104,275,016,958 |
| | Beginning balance | Balance | 68,528,083,021 | , | i | 1,127,000,000 | 69,655,083,021 | 34,535,069,200 | 84,864,737 | 34,619,933,937 | 104,275,016,958 |
| | | | Short- term Borrowings from banks | finance lease Current portion of | long-term borrowings (Note 19.2) | Borrowings from others (<i>Note 19.1</i>) | | Long-term Borrowings from banks (Note 19.2) | Finance lease (Note 19.3) | | |

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

19. BORROWINGS AND FINANCE LEASES (continued)

19.1 Borrowings from others

| | 31 December | 2016 | Principal and interest payment term | Interest rate per annum | Description of collateral |
|----------------|---------------|-------------------|-------------------------------------|-------------------------------|---------------------------|
| | VND | Original currency | | | |
| Mr. Meach Mort | 2,734,800,000 | USD 120,000 | 1 year | 0% | None |
| | 2,734,800,000 | | | | |

19.2 Long-term borrowings from banks

Details of the long-term borrowings from banks are as follows:

| Bank 31 Decen | | ber 2016 | Principal and interest payment term | Interest rate per annum | Description of collateral |
|--|----------------|----------------------------|---|-------------------------------|--|
| | VND | Original currency (USD) | | | |
| Shinhan One Member Limited Liability Bank of Vietnam | 33,230,716,140 | 1,457,488 | 4-5 years since loan drawdown date. Final principal repayment on 11 June 2020 | From 3.5% to 3.62% | Machinery, equipment and other fixed assets in Bien Hoa 1 Industrial Zone, An Binh District, Bien Hoa City |
| Shinhan One Member Limited Liability Bank of Vietnam | 18,515,411,840 | VND 18,515,411,840 | 5 years since loan drawdown date. Final principal repayment on 24 November 2020 | 7% | Machinery, equipment and other fixed assets in Bien Hoa 1 Industrial Zone, An Binh District, Bien Hoa City |
| Shinhan One Member Limited Liability Bank of Vietnam | 4,000,000,000 | VND 4,000,000,000 | 5 years since loan drawdown date. Final principal repayment on 30 November 2021 | 6.83% | Car is bought by this loan |
| | 55,746,127,980 | | | | |
| In which: Current portion | 14,375,104,583 | | | | |
| Long-term portion | 41,371,023,397 | | | | |

19. BORROWINGS AND FINANCE LEASES (continued)

19.3 Finance leases

This is the photocopier leased from Chailease International Finance Lease Co., Ltd according to Contract No. B140301607, dated 24 March 2014 with a term of 48 months and bears interest at 1.83% per month.

20. SCIENTIFIC AND TECHNOLOGICAL DEVELOPMENT FUND

| Ending balance | 1,531,146,836 | 2,683,121,285 |
|---|-----------------|-----------------|
| Utilisation during the year | (1,151,974,449) | (5,053,481,765) |
| Addition: Allocated from retained earnings Deduction: | 1 1 1 | - |
| Beginning balance | 2,683,121,285 | 7,736,603,050 |
| | Current year | Previous year |
| | | Currency: VND |

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Everpia Joint Stock Company

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

21. OWNERS' EQUITY

21.1 Increase and decrease in owners' equity

| Currency: VND | l otal | 824,447,255,374 113,543,066,421 | - (27,210,964,350) | (36,197,564) | 907,002,732,940 | 907,002,732,940 89,614,826,276 | 22,564,158,603 | . (55,897,044,106) | (63,669,523) | 959,649,614,190 |
|------------------|------------------|---|---|--|---|--|-------------------------------|---|---|-----------------|
| Undistributed | eamings | 355,917,976,369 113,543,066,421 | (4,225,775,125) (27,210,964,350) | - 1036 367 213) | 436,787,936,102 | 436,787,936,102 89,614,826,276 | | (5,677,153,321) (195,829,594,106) | | 324,896,014,951 |
| Foreign exchange | reserve | (72,374,361) | 1 | (36,197,564) | (108,571,925) | (108,571,925) | | 1 1 | (63,669,523) | (172,241,448) |
| | owners' equity | 8,227,907,722 | 4,225,775,125 | | 9,949,623,119 | 9,949,623,119 | 1 | 5,677,153,321 | - (3.571.390.000) | 12,055,386,440 |
| | l reasury snares | (10,491,434,356) | i i | 1 1 | (10,491,434,356) | (10,491,434,356) | 10,491,434,356 | T 1 | | 1 |
| | Share premium | 191,000,000,000 | | 10 1 | 191,000,000,000 | 279,865,180,000 191,000,000,000 | 12,072,724,247 | | , , | 203,072,724,247 |
| Contributed | charter capital | 279,865,180,000 | 1 1 | 1 | 279,865,180,000 | 279,865,180,000 | | 139,932,550,000 | | 419,797,730,000 |
| | Previous year | Beginning balance - Profit for the year | - Appropriation to reserve - Dividends declared - Foreign exchanges | differences arising from conversion of financial statements of subsidiary | Other decreases Ending balance | Current year Beginning balance - Profit for the year | - Transfer of treasury shares | - Appropriation to reserve - Dividends declared | - Foreign exchanges differences arising from conversion of financial statements of subsidiary | Ending balance |

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21. OWNERS' EQUITY (continued)

21.2 Contributed charter capital

| Currency: V | N | D |
|-------------|---|---|
|-------------|---|---|

| Ending I | balance | Beginning | g balance |
|---------------|-----------------------------------|--|--|
| Total | Ordinary shares | Total | Ordinary shares |
| | | | |
| <u> </u> | | (10,491,434,356) | (10,491,434,356) |
| 2,870,454,247 | 622,870,454,247 | 460,373,745,644 | 460,373,745,644 |
| | Total 9,797,730,000 3,072,724,247 | 9,797,730,000 419,797,730,000 3,072,724,247 203,072,724,247 | Total Ordinary shares Total 9,797,730,000 419,797,730,000 279,865,180,000 3,072,724,247 203,072,724,247 191,000,000,000 - (10,491,434,356) |

^(*) In May 2016, the Company sold 479,300 treasury shares at average price of VND 47,200 per share.

21.3 Capital transactions with owners and distribution of dividends, profits

| | | Currency: VND |
|--|------------------------------------|------------------|
| | Current year | Previous year |
| Contributed capital Beginning balance Increase in the year Decrease in the year | 279,865,180,000 139,932,550,000 | 279,865,180,000 |
| Ending balance | 419,797,730,000 | 279,865,180,000 |
| Dividends paid | (195,829,594,106) | (27,210,964,350) |

According to the resolution of the Extraordinary Meeting of Shareholders No. 02/DHDCD2016/NQ dated 24 June 2016, on 27July 2016, the Company issued shares to pay dividends for 2015 at the rate of 50%. The number of shares issued to pay dividends is 13,993,255 shares, equivalent to the increase of share capital of 139,932,550,000 VND.

21.4 Shares

| | Ending balance Quantity | Beginning balance Quantity |
|--|--|--|
| Issued shares | 41,979,773 | 27,986,518 |
| Issued and paid-up shares Ordinary shares Preferred shares | 41,979,773 <i>41,979,773</i> | 27,986,518 27,986,518 |
| Treasury shares Ordinary shares Preferred shares | - | (479,300) (479 ,300) |
| Shares in circulation Ordinary shares Preference shares | 41,979,773 <i>41,979,773</i> | 27,507,218 27,507,218 |

The Company's shares are listed on the Ho Chi Minh City Stock Exchange (HOSE) under the ticker symbol of EVE. The par value of share in circulation during the year is VND10,000/share (2015: VND10,000/share).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

21. OWNERS' EQUITY (continued)

21.5 Other funds belonging to owners' equity

Other funds belonging to owners' equity is set up according to the Resolution of the General shareholders on 15 April 2016 with the amount of 5% of Profit after tax presented in the consolidated financial statements for the year 2015. According to this Resolution, the Board of Director and Management are authorised to use this fund for the Company's business activities in order to maximize the Company's operating results.

22. OFF BALANCE SHEET ITEMS

| 22. | OTT BALANCE STILLT TILING | | |
|------|--|---|---|
| | | Ending balance | Beginning balance |
| | Foreign currency - USD - EUR | 678,776 162 | 677,231 173 |
| 23. | REVENUE | | |
| 23.1 | Revenue from sale of goods | | |
| | | | Currency: VND |
| | | Current year | Previous year |
| | Gross revenue In which: | 868,969,242,139 | 883,442,397,668 |
| | Sales of bedding products Sales of padding products Sales of quilting products Other sales Scrap sales | 508,516,212,616 262,368,040,097 78,501,474,216 19,076,994,595 506,520,615 | 526,127,621,311 253,215,597,204 69,280,103,228 34,529,755,025 289,320,900 |
| | Less Sales return Trade discount | (5,054,666,284) (821,166,454) (4,233,499,830) | (2,816,494,881) (2,816,494,881) |
| | Net revenue | 863,914,575,855 | 880,625,902,787 |
| 23.2 | Finance income | | |
| | | | Currency: VND |
| | | Current year | Previous year |
| | Interest income Foreign exchange gain Dividend income Others | 10,452,656,820 3,781,683,655 223,600,000 | 8,933,685,308 6,213,962,750 223,600,000 45,211,936 |
| | | 14,457,940,475 | 15,416,459,994 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

24. COST OF GOODS SOLD

10

| | | Currency: VND |
|--|---|--|
| | Current year | Previous year |
| Cost of bedding products sold Cost of padding products sold Cost of quilting products sold Other cost of sales | 378,028,139,940 136,563,985,175 49,478,253,855 8,765,946,107 | 372,730,937,096 141,536,538,977 37,767,902,768 11,503,607,111 |
| | 572,836,325,077 | 563,538,985,952 |
| | | |

25. FINANCE EXPENSES

| | 5,913,773,842 | 10,356,676,772 |
|-------------------------|---------------|----------------|
| Other finance expense | 15,368,986 | 15,262,086 |
| Foreign exchange losses | 1,559,424,497 | 7,369,530,419 |
| Interest expense | 4,338,980,359 | 2,971,884,267 |
| | Current year | Previous year |
| | | Currency: VND |
| | | |

26. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

| | | Currency: VND |
|-------------------------------------|-----------------|-----------------|
| | Current year | Previous year |
| Selling expenses | | |
| - Raw materials | 2,504,655,564 | 1,302,557,467 |
| - Labour costs | 29,577,137,363 | 25,876,522,271 |
| - Depreciation | 2,632,355,455 | 4,800,696,850 |
| - External services | 38,706,700,582 | 28,896,292,104 |
| - Others | 8,693,687,530 | 13,694,814,442 |
| | 82,114,536,494 | 74,570,883,134 |
| General and administrative expenses | | |
| - Raw materials | 200,308,425 | 288,105,358 |
| - Labour costs | 58,802,551,694 | 42,370,787,887 |
| - Depreciation | 7,360,652,744 | 26,186,739,033 |
| - External services | 19,655,395,932 | 14,220,458,318 |
| - Others | 10,428,163,638 | 10,809,857,429 |
| | 96,447,072,433 | 93,875,948,025 |
| | 178,561,608,927 | 168,446,831,159 |

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

27. OTHER INCOME AND EXPENSES

| | | Currency: VND |
|---|-----------------|-----------------|
| | Current year | Previous year |
| Other income | 4,323,488,385 | 662,183,029 |
| Reimbursement of excise tax expense in previous | | |
| vears | 4,087,927,679 | - |
| Gain from disposal of assets | - | 281,043,851 |
| Gain from penalty for breach of contracts | 37,641,912 | 20,000,000 |
| Other income | 197,918,794 | 361,139,178 |
| Other expenses | (2,153,863,240) | (4,232,569,411) |
| Loss on disposal of assets | (1,788,270,886) | |
| Employees support expenses | - | (601,492,750) |
| Commissions | | (862,736,553) |
| Other expenses | (365,592,354) | (2,768,340,108) |
| Other profit/(loss) | 2,169,625,145 | (3,570,386,382) |
| | | |

28. PRODUCTION AND OPERATING COSTS

| | | Currency: VND |
|--------------------------------|-----------------|-----------------|
| | Current year | Previous year |
| Materials | 479,652,272,869 | 511,044,458,696 |
| Labour costs | 169,057,422,824 | 130,161,215,769 |
| Depreciation and amortization | 33,317,416,821 | 50,450,097,035 |
| Expenses for external services | 61,586,419,352 | 48,886,531,941 |
| Other expenses | 19,331,673,012 | 24,954,421,357 |
| | 762,945,204,878 | 765,496,724,798 |

29. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") applicable to the Company is 20% of taxable profits.

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the consolidated financial statements could change at a later date upon final determination by the tax authorities.

29.1 CIT expenses

| | 23,875,216,301 | 34,736,417,147 |
|---|-----------------------------------|----------------|
| Current CIT expenses Deferred tax income | 28,541,011,464 (4,665,795,163) | 34,736,417,147 |
| | Current year | Previous year |
| CIT expenses | | Currency: VND |

29. CORPORATE INCOME TAX (continued)

29.1 CIT expense (continued)

The reconciliation between the profit before tax and taxable profit is presented below:

| | | Currency: VND |
|--|---|--|
| | Current year | Previous year |
| Profit before tax | 113,490,042,577 | 148,279,483,568 |
| At CIT rate of 20% (previous year: 22%) Adjustments to increase: Expenses not eligible for CIT deduction Additional provision for unemployment Loss of subsidiary Loss of associate Other increases Adjustments to decrease: Temporary differences Income not subject to CIT Unrealised foreign exchange loss of cash | 22,698,008,515 4,062,308,351 1,026,284,618 - 655,113,512 1,948,078,210 432,832,011 (2,885,100,565) (2,022,795,029) (817,585,536) | 32,621,491,209 2,397,576,258 1,341,917,545 27,164,129 621,494,816 406,999,768 - (282,650,320) |
| and trade receivables of previous year Unearned revenue Unrealised foreign exchange gain of cash and trade receivables Dividend received Other decreases | (44,720,000) | (6,190,925) (10,400,000) (199,318,538) (49,192,000) (17,548,857) |
| CIT expense | 23,875,216,301 | 34,736,417,147 |

29.2 Current tax

The current tax payable is based on taxable profit for the current year. The taxable profit of the Company for the year differs from the profit as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the balance sheet date.

29. CORPORATE INCOME TAX (continued)

29.3 Deferred tax

The following are the deferred tax assets and deferred tax liabilities recognised by the Company, and the movements thereon, during the current and previous years.

| | Consolid balance s | | Consol income s | |
|---|-----------------------|----------------------|--------------------|---------------|
| | Ending balance | Beginning balance | Current year | Previous year |
| Deferred tax assets | | | | |
| Unearned revenue Sale deduction not yet issued | 117,768,182 | | 117,768,182 | - |
| invoices Provision for obsolete | 846,699,966 | - | 846,699,966 | - |
| inventories | 1,393,630,658 | 1- | 1,393,630,658 | - |
| Provision for doubtful debts | 1,876,607,625 | - | 1,876,607,625 | - |
| Accrual for severance pay | 704,533,956 | | 704,533,956 | |
| | 4,939,240,387 | | 4,939,240,387 | |
| Deferred tax liabilities Unrealised foreign exchange gain of cash and trade | | | | |
| receivables | (273,445,224) | | (273,445,224) | |
| | (273,445,224) | | (273,445,224) | |
| Net deferred tax assets | 4,665,795,163 | - | | |
| Net deferred tax credit to consolidated income statement | | | 4,665,795,163 | |

30. TRANSACTIONS WITH RELATED PARTIES

Significant transactions of the Company with related parties during the year were as follows:

| Related party | Relationship | Transactions | Current year | Previous year |
|---------------|--------------|---|--|---|
| Texpia JSC | Associate | Loans Collection of loans Processing revenue Loan interest Liquidation of assets Services revenue Wiping and screen wiping cloth purchasing | 16,040,000,000 3,640,000,000 2,851,649,941 4,157,661,832 400,000,000 880,000,000 809,950,000 | 57,473,000,000 9,100,000,000 1,272,293,966 689,460,500 |
| | | Revenue from cap selling for staffs | 2,706,060 | - |

30. TRANSACTIONS WITH RELATED PARTIES (continued)

The terms and conditions of transactions with related parties

The sales and purchases transactions with related parties shall comply with the prices and the terms prevailing in the market.

The balance of accounts receivable and payable on 31 December 2016 is unsecured, interest-free and will be paid in cash. For the year ended on 31 December 2016, the Company has not made any provision for doubtful debts relating to amounts owed by related parties (at 31 December 2015: Nil). This assessment is done for each year through examining the financial position of the related parity and the relevant markets in which it operates.

Amounts due to and due from related parties at the balance sheet dates were as follows:

| | | | | Currency: VND |
|-------------------------------|----------------|---|---|----------------|
| Related parties | Relationship | Transactions | Current year | Previous year |
| Receivable (Note 6 | .1) | | | |
| Texpia Joint Stock Company | Associate | Processing | 1,206,407,784 | 269,682,885 |
| | | | 1,206,407,784 | 269,682,885 |
| Receivable for sho | rt-term lendin | g (Note 7) | | |
| Texpia Joint Stock | | | | |
| Company (*) | Associate | Loan | 60,773,000,000 | 48,373,000,000 |
| | | | 60,773,000,000 | 48,373,000,000 |
| Other receivable (/ | Vote 8) | | | |
| Texpia Joint Stock Company | Associate | Loan interest Disposal of assets Providing services | 1,549,711,500 330,000,000 400,000,000 | - |
| | | · · | 2,279,711,500 | - |
| Trade payables (No | ote 16) | | | |
| Texpia Joint Stock Company | Associate | Purchase of wiper | 221,100,000 221,100,000 | |
| | | | 221,100,000 | |

(*) This is the loan to Texpia Joint Stock Company (Previously known as Intermaru Vina Joint Stock Company) according to the contract in 2015 and 2016. These loans have maturity from 1 to 8 months with the interest of 6% per year, unsecured.

Transactions with other related parties

| | 17,009,454,229 | 16,663,930,436 |
|---|----------------|----------------|
| Salaries and bonus | 17,009,454,229 | 16,663,930,436 |
| | Current year | Previous year |
| Remuneration to members of the Board of Directors and Management: | | Currency: VND |

31. EARNINGS PER SHARE

Basic earnings per share amounts are calculated by dividing net profit after tax for the year attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit after tax attributable to ordinary equity holders of the Company (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

| | | Currency: VND |
|---|----------------|-----------------|
| | Current year | Previous year |
| Net profit after tax attributable to ordinary equity holders for basic earnings Effect of dilution | 89,614,826,276 | 113,543,066,421 |
| Net profit attributable to ordinary equity holders adjusted for the effect of dilution | 89,614,826,276 | 113,543,066,421 |
| Weighted average number of ordinary shares for basic earnings per share (*) Effect of dilution | 41,718,323 | 41,500,473 |
| Weighted average number of ordinary shares adjusted for the effect of dilution (*) | 41,718,323 | 41,500,473 |

(*) The restatement of opening balance is due to the issuance of 13,993,255 shares to pay dividend during the current year.

There have been no transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these consolidated financial statements.

SEGMENT INFORMATION

The principal activities of the Company is manufacturing and trading of products of blankets, sheets, pillows, mattress and duvet. Revenue from sale of blankets, sheets, pillows, mattresses and cotton accounted for 97.78% of total revenue in the year. Besides, the production and business activities of the Company are mainly carried out in the territory of Vietnam. Therefore, the Company does not report on business segment and geographic segment

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 December 2016 and for the year then ended

33. EVENTS AFTER THE BALANCE SHEET DATE

Under Decision of Board of Directors No. 002/2017/HĐQT/NQ dated 16 March 2017, the Company decided to sell its capital in Everpia Cambodia Co., Ltd and stop contributing capital to Everpia Intermaru Ltd.

There is no other matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the consolidated financial statements of the Company and its subsidiary.

Nguyen Bao Ngoc Preparer Cho Yong Hwan
Deputy General Director
In charge of Finance

Lee Jae Eun General Director

29 March 2017

